# **MEDIA RELEASE**



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Ad hoc announcement pursuant to Art. 53 LR

February 27, 2025

# Strong performance and continuously improved profitability

#### 2024 HIGHLIGHTS

- Sales at CHF 3'531m, +10.8%, on market share gains and good market momentum
- Operational profit at CHF 436m, +24.7%, on growth and cost management
- Operational profitability of 12.4%, +130 bps, reflecting strategy implementation
- Free cash flow at CHF 235m, -22.1% (nominal), due to growth and excellence investments, and higher backlog execution

Note: If not otherwise indicated, changes in % compared to the previous year are based on organic figures (adjusted for currency effects, acquisitions/divestitures and deconsolidations).

Sulzer reports strong results for the business year 2024. Order intake and sales continued with growth above 10% year-on-year. Profitability increased significantly by 130 basis points to 12.4%. All three divisions – Flow, Services and Chemtech – capitalized on Sulzer's growing markets and implemented the company strategy successfully. After an already strong 2023, organic growth and excellence initiatives along the entire value chain continued to create significant shareholder value in 2024.

#### **Divisional performance**

**Flow** achieved an operational profit of CHF 137.4 million, up 31.4% compared to 2023. Order intake amounted to CHF 1'603.3 million, up 12.3%, while sales amounted to CHF 1'444.3 million, up 9.4%.

**Services** achieved an operational profit of CHF 186.7 million, up 15.1% compared to last year. Order intake increased by 12.5% to CHF 1'378.3 million, while overall sales also grew double-digit by 12.3% to CHF 1'249.1 million.

**Chemtech** achieved an operational profit of CHF 118.0 million, up 29.0% compared to 2023. Order intake amounted to CHF 866.9 million, up 5.4%, while sales amounted to CHF 837.1 million, up 10.9%.

# **Creating value**

"The results are an expression of our joint efforts in doing what we do best: ensuring that our customers can produce more and at better quality. All three of our divisions have contributed to the continuous growth," said Executive Chairwoman Suzanne Thoma. The implementation of the company strategy "Sulzer 2028" continued in 2024. First results of the ongoing initiatives show that by reducing complexities, redesigning processes and fostering a culture of continuous improvement, Sulzer can create meaningful value – not only for shareholders, but for customers and employees alike.



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### **Outlook: resiliently positioned**

As for 2025, Sulzer is focused on the path to become a top industrial company that truly creates value. Sulzer will continue to invest in key areas across the company and execute on the excellence and growth initiatives. Due to the limited visibility of the market developments and the unpredictable timing of expected large orders, the year-on-year growth of order intake is difficult to forecast, especially on a quarterly basis. However, Sulzer is confident in its strategy and position in essential markets. The company expects another year of good performance with year-on-year organic growth for order intake of 2% to 5% and for sales of 5% to 8%. The EBITDA margin is expected to further increase to above 15% of sales.

### **Proposal of the Board of Directors**

A dividend of CHF 4.25 per share will be proposed by the Board of Directors at the Annual General Meeting on April 23, 2025, compared to an ordinary dividend of CHF 3.75 per share in 2024. This reflects Sulzer's resilient portfolio exposure and ambition of delivering excellence.

Furthermore, the Board of Directors proposes the re-election of all current members of the Board of Directors (including the Board Chair) and the Remuneration Committee.

CHF million	2024	2023	+/%
Order intake	3'848.6	3'580.3	10.8
Order intake gross margin	35.0%	33.9%	
Order backlog as of December 31	2'300.0	1'946.8	
Sales	3'530.6	3'281.7	10.8
EBIT	382.5	329.7	21.8
Operational profit	436.2	365.6	24.7
Operational profitability	12.4%	11.1%	
Net Income	265.4	230.5	20.0
Core Net Income	307.2	257.9	
Free cash flow (FCF)	234.9	301.3	
Basic earnings per share (in CHF)	7.73	6.76	
Net debt as of December 31	100.4	172.3	
Employees (number of full-time equivalents) as of December 31	13'455	13'130	

### Key Figures 2024

Annual report and media & IR conference:

- The documents on the 2024 financial reporting will be available from 6.00 a.m. on
  27 February 2025 on our website: <a href="https://www.sulzer.com/en/about-us/investor-relations">https://www.sulzer.com/en/about-us/investor-relations</a>
- An online version of the annual report 2024 is available here: https://report.sulzer.com/ar24/en/
- The annual media and investors conference will take place on 27 February 2025 at 10 a.m. Please use the following link to register: https://live.csuite.ch/v2/app/wc/?eid=3s9jhwd67992b517b1bbxfwst



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Sulzer is a global leader in critical applications for core infrastructure and processes for large essential industries around the world. We ensure the security, quality and durability of critical goods and services by supporting energy security, natural resource management and efficiencies in process industries. This in turn supports the transition to a circular economy. Our integrated solutions add significant value by enabling energy efficiency, carbon emissions and pollution reduction, and process efficiency improvements. Customers benefit from our commitment to innovation, performance and quality through our responsive network of 160 world-class manufacturing facilities and service centers across the globe. Sulzer has been headquartered in Winterthur, Switzerland, since 1834. In 2024, our 13'500 employees delivered revenues of CHF 3.5 billion. Our shares are traded on the SIX Swiss Exchange (SIX: SUN). www.sulzer.com

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